



To inquire about the PayCode® payroll cash payment solution for your business, contact:

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A Canadian owned and operated software development company, in business since 2002. We specialize in providing customized payroll, billing, and human resource management solutions to the temporary staffing and labour industry. We also develop and license Canadian payroll withholding tax calculation software.

PayCode payroll cash payment services are provided by PayCode Canada Corporation, an affiliate of Middle Earth Technologies. For more information, visit our website: [www.paycode.ca](http://www.paycode.ca)

Learn how Trades Labour Corp. (TLC) simplified their entire payroll system using PayCode® automated cash payments.

*"PayCode has saved us tens of thousands of dollars in annual payroll administrative costs."*

*Justin Fraser, President – Trades Labour Corp.*

### 1) The challenge

#### **Pain points for: Operations | Payroll | Employee**

Trades Labour Corp. (TLC) was frustrated with the time, cost, and space it took to pay employees using cheques, the most common payment method in the daily pay temporary worker industry. The risk of cheque fraud was high, and many employees in this industry are "unbanked", using costly and inconvenient 3rd party cheque cashing services. Striving to maintain a reliable workforce, TLC needed new incentives to attract responsive, quality labour.

### 3) The deployment

PayCode was fully deployed and dispensing cash to employees within 60 days of making the implementation decision. Installation and deployment was completed with no disruption to daily operations. Standard security measures, including steel enclosure, alarm, video surveillance, and window barriers, have successfully prevented any security incidents in over 2 years of operation. Training of payroll staff and employees was accomplished quickly and easily.

### 2) The solution

PayCode provided a solution to each of these challenges. A secure PayCode ATM was placed in the lobby of TLC's payroll office, and fully integrated with the payroll system. Employees now had the option to receive instant cash payments instead of a cheque. Instant cash payment removed the need for "unbanked" employees to lose hard-earned pay to expensive 3rd party cheque-cashing fees. It also saved them an inconvenient trip to cash a cheque. Automated, self-serve cash payments eliminated costs and risks associated with cheque payments.

### 4) The outcomes

#### **Benefits for: Operations | Payroll | Employee**

Over 85% of employees have adopted PayCode's cash payment solution. Annual cheque processing, accounting, and administration costs have been reduced by tens of thousands of dollars. Opportunity for cheque fraud was significantly reduced. And no more congestion in the office. Employees couldn't be happier with lower fees and better convenience. With instant "cash-to-go," word is getting around. Recruiting and retaining workers has gotten easier.

**"It's fast and easy. With reasonable fees, it helps retain our workers."**

Kyle Stuart, VP Western Canada

**"It completely eliminates the hassles of cheque fraud. It makes payroll far less stressful."**

Whitney Stratton, Manager, Business & Finance

**"So much faster and more convenient than a cheque-cashing service."**

Janet H., Employee

**"It's amazing for unbanked workers. It gives you confidence & control"**

Andy Z., Employee